Direct Line Life Insurance Company Limited

Annual FSA Insurance Returns for the year ended
31 December 2011

IPRU(INS) Appendices 9.1, 9.3, 9.4, 9.6

Direct Line Life Insurance Company Limited

Year Ended 31st December 2011

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Statement of solvency - long-term insurance business

Name of insurer	Direct L	lne Life Insurance C	company l	.lmited			
Global business							
Financial year ended	31 Dece	mber 2011					
Solo solvency calculation		Company registration number	GL/ UK/ CM	day	month	yoar	Units
	R2	2199286	GL	31	12	2011	£000
					s at en is fina year	ncial	As at end of the previous year
					1		2
Capital resources							
Capital resources arising within the long-	lerm insurance	fund	11			39366	89970
Capital resources allocated towards long- outside the long-term insurance fund	12			17584	9374		
Capital resources available to cover long-term insurance business capital resources requirement (11+12)						56950	99344
Guarantee fund	•						
Guarantee fund requirement			21			10142	10866
Excess (deficiency) of available capital re requirement	sources to cov	er guarantee fund	22			46808	88478
Minimum capital requirement (MCR)	•						
Long-term insurance capital requirement			31			30426	32599
Resilience capital requirement			32				
Base capital resources requirement			33			3056	3040
Individual minimum capital requirement			34			30426	32599
Capital requirements of regulated related	undertakings		35				
Minimum capital requirement (34+35)			36			30426	32599
Excess (deficiency) of available capital re	esources to cov	er 50% of MCR	37			38237	79545
Excess (deficiency) of available capital re	escurces to cov	er 75% of MCR	38			34131	74895
Enhanced capital requirement							
With-profits insurance capital component			39				
Enhanced capital requirement			40			30426	32599
Capital resources requirement (CRF	₹)						
Capital resources requirement (greater o	f 36 and 40)		41			30426	32599
Excess (deficiency) of available capital rebusiness CRR (13-41)	escurces to cov	er long-term insurance	42			26524	66745
Contingent liabilities							
Quantifiable contingent liabilities in respe shown in a supplementary note to Form		insurance business as	51				
Enhanced capital requirement With-profits insurance capital component Enhanced capital requirement Capital resources requirement (CRF Capital resources requirement (greater of Excess (deficiency) of available capital resources CRR (13-41) Contingent liabilities Quantifiable contingent liabilities in respective.	f 36 and 40) escurces to cove	rer long-term insurance	41 42			30426	32

Covering Sheet to Form 2

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

PR GEDDES

Director

AJ REIZENSTEIN

Director

T WOOL GROVE

Director

26 March 2012

Components of capital resources

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended	31 Dec	ember 2	2011					
		Company rogistration		GU UK/ CM	da	ıy mer	nth year	Units
	R3	2199	9286	GL	31	12	2011	£000
	•	•		General insurance business 1	Long-te insurar busine 2	ice	Total as at the end of this financial year 3	Total as at the end of the previous year 4
Core tier one capital								
Permanent share capital			11		4	4000	44000	44000
Profit and loss account and other reserves			12			9475	9475	52477
Share premium account			13					
Positive valuation differences			14					
Fund for future appropriations			15					
Core tier one capital in related undertakings			16					
Core tier one capital (sum of 11 to 16)			19		5	3475	53475	96477
Tier one waivers								
Unpaid share capital / unpaid initial funds and supplementary contributions	d calls for	-	21					
Implicit Items			22					
Tier one waivers in related undertakings			23					
Total tier one waivers as restricted (21+22+2)	3)		24					
Other tier one capital								
Perpetual non-cumulative preference shares	as restrict	ed	25					
Perpetual non-cumulative preference shares undertakings	in related		26					
Innovative tier one capital as restricted			27					
Innovative tier one capital in related undertak	ings		28					
Total tion one control before dedications					<u></u>			
Total tier one capital before deductions (19+24+25+26+27+28)			31		5	3475	53475	96477
Investments in own shares			32					
Intangible assets			33					
Amounts deducted from technical provisions	for discou	nting	34					
Other negative valuation differences			35			25	25	633
Deductions in related undertakings			36					
Deductions from tier one (32 to 36)			37			25	25	633
Total tier one capital after deductions (31-	37)		39		5	3450	53450	95844

Components of capital resources

Name of insurer	Direct Line Life Insurance Company Limited									
Global business										
Financial year ended	31 Dece	mber 2	011							
	Company registration number		GL/ UK/ CM	d	Units					
	R3	2199286		GL	31 12		2011	£000		
				General insurance business	Long-t insura busine 2	nce	Total as at the end of this financial year 3	Total as at the end of the previous year 4		
Tier two capital										
Implicit items, (tier two waivers and amounts line 22)	excluded	from	41							
Perpetual non-cumulative preference shares line 25	excluded	from	42							
Innovative tier one capital excluded from line	27		43							
Tier two waivers, innovative tier one capital and perpetual non- cumulative preference shares treated as tier two capital (41 to 43)			44							
Perpetual cumulative preference shares	Perpetual cumulative preference shares									
Perpetual subordinated debt and securities			46			3500	3500	3500		
Upper tier two capital in related undertakings	S		47							
Upper tier two capital (44 to 47)			49			3500	3500	3500		
Fixed term preference shares			51							
Other tier two instruments			52							
Lower tier two capital in related undertaking:	8		53							
Lower tier two capital (51+52+53)			59							
				•						
Total tier two capital before restrictions (49+59)		61			3500	3500	3500		
Excess tier two capital			62							
Further excess lower tier two capital			63							
Total tier two capital after restrictions, be (61-62-63)	fore dedu	ctions	69			3500	3500	3500		

Components of capital resources

Name of incurer	Direct Line Life Insurance Company Limited										
Name of insurer	Direct L	.iiie Liie	าแรนใ	ziice Compan	y Limite	u					
Global business											
Financial year ended	31 Dece		011								
		Company registratio number	n	GL/ UK/ day month y CM			ith year	Units			
	R3	2199	286	GL	31 12		2011	£000			
	General insurance business	Long-te insurar busine 2	nce	Total as at the end of this financial year 3	Total as at the end of the previous year 4						
Total capital resources											
Positive adjustments for regulated non-insura undertakings		ed	71								
Total capital resources before deductions (39+69+71)			72		5	6950	56950	99344			
Inadmissible assets other than intangibles ar	ares	73									
Assets in excess of market risk and counterparty limits											
Deductions for related ancillary services und	ertakings		75								
Deductions for regulated non-insurance relat	ed underta	kings	76								
Deductions of ineligible surplus capital			77								
Total capital resources after deductions (72-73-74-75-76-77)			79		5	6950	56950	99344			
Available capital resources for GENPRU/INSI	PRU tests										
Available capital resources for guarantee fun	d requiren	nent	81		5	6950	56950	99344			
Available capital resources for 50% MCR rec	quirement		82		5	3450	53450	95844			
Available capital resources for 75% MCR rec	quirement		83		5	6950	56950	99344			
Financial engineering adjustments					•						
Implicit items			91								
Financial reinsurance - ceded			92	:							
Financial reinsurance - accepted			93				-				
Outstanding contingent loans		94									
Any other charges on future profits			95								
Sum of financial engineering adjustments (91+92-93+94+95)			96								

Calculation of general insurance capital requirement - premiums amount and brought forward amount

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Long term insurance business

-	Company registration number		GL/ GL/		day	monti	n year	Units		
	R11	2199286	G	L	31 12 2011		2011	£000		
-					This financial year			Previous year 2		
Gross premiums written				11			3799	3992		
Premiums taxes and levies (included in	line 11)			12						
Premiums written net of taxes and levie	es (11-12)			13			3799	3992		
Premiums for classes 11, 12 or 13 (inc	uded in line	13)		14						
Premiums for "actuarial health insurance" (included in line 13)							3229	3394		
Sub-total A (13 + 1/2 14 - 2/3 15)		16			1646	1730				
Gross premiums earned				21			3799	3992		
Premium taxes and levies (included in	line 21)			22		,				
Premiums earned net of taxes and levi	es (21-22)			23			3799	3992		
Premiums for classes 11, 12 or 13 (inc	uded in line	23)		24						
Premiums for "actuarial health insurance	e" (included	in line 23)	·	25			3229	3394		
Sub-total H (23 + 1/2 24 - 2/3 25)				26			1646	1730		
Sub-total I (higher of sub-total A and	sub-total H	1)		30	1646			1730		
Adjusted sub-total I if financial year annual figure	is not a 12 i	nonth period to produc	e an	31						
Division of gross adjusted premiums amount sub-total I	x 0.18			32	296			311		
(or adjusted sub-total I if appropriate)	Excess (if	any) over 57.5M EURO	k 0.02	33						
Sub-total J (32-33)				34			296	311		
Claims paid in period of 3 financial year	rs			41			11959	12464		
Claims outstanding carried		nce business accounted writing year basis	for on	42			535	555		
forward at the end of the 3 year period	1	nce business accounted nt year basis	for on	43						
Claims outstanding brought forward at the beginning of		ince business accounted writing year basis	for on	44						
the 3 year period		ince business accounted nt year basis	for on	45						
Sub-total C (41+42+43-44-45)		,		46			12494	13019		
Amounts recoverable from reinsurers in Sub-total C	respect of	daims included		47			10866	11332		
Sub-total D (46-47)				48			1628	1687		
Reinsurance Ratio (Sub-total D /sub-total C or, if more,	0.50 or. if le	ss. 1.00)		49			0.50	0.50		
Premiums amount (Sub-total J x reinsurance ratio)				50	148			156		
Provision for claims outstanding (before reinsurance	e discounting	and net of		51			268	278		
Provision for claims outstanding (before both 51.1 and 51.2 are zero, otherwise		and gross of reinsurance	e) if	52						
Brought forward amount (See instru				53			544	466		
Greater of lines 50 and 53				54			544	466		

Calculation of general insurance capital requirement - claims amount and result

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Long term insurance business

	_		Company registration number	GL/ CM	da	y mont	h year	Units
		R12	2199286	GL	31	12	2011	£000
					This	financ 1	ial year	Previous year 2
Reference period (No. of mon	lhs) See INSPRU 1.	1.63R		11			36	36
Claims paid in reference period							11959	12464
Claims outstanding carried Claims outstanding carried On an underwriting year basis							535	555
forward at the end of the reference period		For insurance business accounted for on an accident year basis						
Claims outstanding brought		For insurance business accounted for on an underwriting year basis						
forward at the beginning of the reference period	For insurance bus on an accident year	25						
Claims incurred in reference p	eriod (21+22+23-24	-25)		26			12494	13019
Claims incurred for classes 11	, 12 or 13 (included	in 26)		27				
Claims incurred for *actuarial l	nealth insurance" (in	cluded in	26)	28				
Sub-total E (26 +1/2 27 - 2/3	28)			29			12494	13019
Sub-total F - Conversion of and divide by number of mo				31			4165	4340
Division of sub-total F	x 0.26			32			1083	1128
(gross adjusted claims amount)	Excess (if any) ov	er 40.3M	EURO x 0.03	33				
Sub-total G (32-33)					9 1083			1128
Claims amount Sub-total	Claims amount Sub-total G x reinsurance ratio (11.49)				541			564
Higher of premiums amount a	Higher of premiums amount and brought forward amount (11.54)				544			466
General insurance capital re	quirement (higher	of lines	41 and 42)	43			544	564

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Category of assets

Total other than long term insurance business assets

	•	Company egistration number	GL/ UK/ CM	day (month	year	Units	Category of assets
	R13	2199286	GL	31	12	2011	£000	1
						As at en financi	d of this al year	As at end of the previous year
							1	2
Land and buildings				11	Ţ			
Investments in group undertak	ings and part	icipating interes	its					
****	Shares	3		21				
UK insurance dependants	Debts	and loans		22				

	Shares	21	
UK insurance dependants	Debts and loans	22	
Other the second and add and	Shares	23	
Other insurance dependants	Debts and loans	24	•
Mar. 1	Shares	25	
Non-insurance dependants	Debts and loans	26	
Other are undertaking	Shares	27	
Other group undertakings	Debts and loans	28	
De distribuis internation	Shares	29	
Participating interests	Debts and loans	30	

Other financial investments

Equity shares		41		
Other shares and other variable yield participations				
Holdings in collective investment scheme	es	43		
Rights under derivative contracts		44		
Fixed interest securities	Approved	45		
rixed interest securities	Other	46		
Mariable takens at a confile	Approved	47		
Variable interest securities	Other	48		
Participation in investment pools	•	49		
Loans secured by mortgages		50		
Loans to public or local authorities and n	ationalised industries or undertakings	51		
Loans secured by policies of insurance is	ssued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	13550	5496
institution deposits	More than one month withdrawal	55	4458	3999
Other financial investments				
Deposits with ceding undertakings				
Assets held to match linked liabilities	Index linked	58		
Assers field to findici fillingo lidbillites	Property linked	59		

Name of insurer	Direct Line Life Insurance Company Limited										
Global business											
Financial year ended	31 De	ecember 2011									
Category of assets	Total	Total other than long term insurance business assets									
		Company registration number	day n	onth	year	Units	Category of assets				
	R13	2199286	GL	31	12	2011	£000	1			
	•						nd of this ial year	As at end of the previous year			
							1	2			
Reinsurers' share of technical prov	isions				<u> </u>		1				
Provision for unearned premiums				60	Τ						
Claims outstanding				61							
Provision for unexpired risks				62							
Other				63	T	···	· · · · · · · · · · · · · · · · · · ·				
Debtors and salvage				•	•						
Direct insurance business	Polic	yholders		71							
Direct insurance dusiness	Inter	mediaries		72							
Salvage and subrogation recoveries				73	<u> </u>						
Reinsurance	Acce	·		74	╄						
	Cede			75	╄						
Dependants		n 12 months or less		76	╀						
		n more than 12 mor		77 78	╁						
Other		n more than 12 mor		79	╁						
Other assets	due	II more than 12 mor	iuis	13	<u></u>						
Tangible assets				80	Τ						
Deposits not subject to time restriction or institutions	n withdra	awal with approved		81							
Cash in hand				82	T						
Other assets (particulars to be specified	by way	of supplementary no	ite)	83			 				
Accrued interest and rent	Accrued interest and rent						13	5			
Deferred acquisition costs (general busing	l business only)										
Other prepayments and accrued income)										
Deductions from the aggregate value of	assets			87	Τ						
				1				-			
Grand total of admissible assets after de in excess of market risk and counterpart			3	89			18021	9500			

Name of insurer Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Category of assets

Total other than long term insurance business assets

	Company registration number	GL/ UK/ CM_	day	month	year	Units	Category of assets
R13	2199286	GL	31	12	2011	£000	1
1		, r		1	As at end of this financial year		As at end of the previous year
						1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	18021	9500
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100		
Other asset adjustments (may be negative)	101		
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	18021	9500

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Category of assets

Total long term insurance business assets

	(Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assets
	R13	2199286	GL	31	12	2011	£000	10
,							d of this ial year	As at end of the previous year
							1	2
Land and buildings				11				

investments in group undertakings and participating interests

UK insurance dependants	Shares	21	
	Debts and loans	22	
Oll and an anadom to	Shares	23	
Other insurance dependants	Debts and loans	24	
Non-insurance dependants	Shares	25	
	Debts and loans	26	
Other group undertakings	Shares	27	
	Debts and loans	28	
	Shares	29	
Participating interests	Debts and loans	30	

Other financial investments

Other illancial livesurients	-, - -	T T	-	
Equity shares		41		
Other shares and other variable yield pa	rticipations	42		
Holdings in collective investment scheme	es	43		
Rights under derivative contracts		44		
	Approved	45	41515	50275
Fixed interest securities	Other	46		
	Approved	47		
Variable interest securities	Other	48		
Participation in investment pools	49			
Loans secured by mortgages	50			
Loans to public or local authorities and n	51			
Loans secured by policies of insurance is	52			
Other loans	53			
Bank and approved credit & financial	One month or less withdrawal	54	22922	30926
institution deposits	More than one month withdrawal	55	7542	22502
Other financial investments	56			
Deposits with ceding undertakings	57			
Assets held to match linked liabilities	Index linked	58		
Assets neig to match linked liabilities	Property linked	59		

Name of insurer Direct Line Life Insurance Comp			mpany	' Lin	nited			
Global business								
Financial year ended	31 De	ecember 2011						
Category of assets	Total	long term insur	ance bus	siness	ass	ets		
		Company registration number	GIV CM	day m	nonth	year	Units	Category of assets
	R13	2199286	GL	31	12	2011	£000	10
					•		d of this al year	As at end of the previous year
							1	2
Reinsurers' share of technical prov	isions							
Provision for unearned premiums				60				
Claims outstanding				61				•
Provision for unexpired risks				62				
Other		-		63		_		
Debtors and salvage								
Biti	Polic	yholders		71			1564	1296
Direct insurance business	Inten	nediaries		72				
Salvage and subrogation recoveries		/a		73				
Reinsurance	Acce	·		74				
	Cede	-		75	<u> </u>		1486	1936
Dependants		n 12 months or less		76	-			
•		n more than 12 mor		77	↓			
Other		n 12 months or less		78	-		3917	2723
	due i	n more than 12 mor	ilhs 	79				
Other assets								
Tangible assets				80			3	7
Deposits not subject to time restriction or institutions	withdra	awal with approved		81			104	202
Cash in hand				82				
Other assets (particulars to be specified by way of supplementary note)			83					
Accrued interest and rent				84			1042	1070
Deferred acquisition costs (general busin	erred acquisition costs (general business only)			85				
Other prepayments and accrued income				86			10947	10018
Deductions from the aggregate value of a	essets			87				
Grand total of admissible assets after de- in excess of market risk and counterparty			3	89			91042	120955

Name of insurer Direct Line Life Insurance Company Limited

Global business

Financial year ended 31 December 2011

Category of assets Total long term insurance business assets

	Company registration number	CW NKA GTA	day	menth	year	Units	Category of assets
R13	2199286	GL	31	12	2011	£000	10
-						d of this al year	As at end of the previous year
						1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	91042	120955
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98	25	33
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100	82762	58314
Other asset adjustments (may be negative)	101		
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	173829	179302

		Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
--	--	---	-----	--	--

Long term insurance business liabilities and margins

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Total business/Sub fund

Ordinary Long Term

Units

£000

As at end of	As at end of
this financial	the previous
year	year
1	2

Mathematical reserves, after dist	11	14380	15659	
Cash bonuses which had not been to end of the financial year	12			
Balance of surplus/(valuation def	icit)	13	39366	89970
Long term insurance business fu	nd carried forward (11 to 13)	14	53746	105629
	Gross	15	4867	5814
Claims outstanding	Reinsurers' share	16	4129	5021
	Net (15-16)	17	738	793
Taxation		21		
Provisions Other risks and charges		22		•
Deposits received from reinsurer	23			
Creditors	Direct insurance business	31	1237	1063
	Reinsurance accepted	32		
	Reinsurance ceded	33	34	39
Debenture loans	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit institutions		36		
	Taxation	37	1933	4271
Creditors Other		38	33354	9160
Accruals and deferred income		39		
Provision for "reasonably foreseeable adverse variations"		41		
Total other insurance and non-insurance liabilities (17 to 41)		49	37296	15326
Excess of the value of net admissible assets		51		
Total liabilities and margins		59	91042	120955
Amounts included in line 59 attrib	outable to liabilities to related companies,	61	33090	7856

Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance	61	33090	7856
Amounts included in line 59 attributable to liabilities in respect of property linked benefits	62		

Total liabilities (11+12+49)	71	51676	30985
Increase to liabilities - DAC related	72		
Reinsurers' share of technical provisions	73	82762	58314
Other adjustments to liabilities (may be negative)	74		(600)
Capital and reserves and fund for future appropriations	75	53475	96477
Total liabilities under insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (71 to 75)	76	187913	185176

Liabilities (other than long term insurance business)

Name of insurer	Direct L	ine Life Insurance Cor	npany Lim	ited			
Global business							
Financial year ended	31 Dece	mber 2011					
		Company registration number	GL/ CM	day	menth	year	Units
	R15	2199286	GL	31	12	2011	2000
			As at or his fina yea 1	ncial	As at end of the previous year 2		
Technical provisions (gross amou	ınt)			•			_
Provisions for unearned premiums			11	I			1
Claims outstanding			12	†			
Provision for unexpired risks			13	ĺ			
F	Credit bu	siness	14				
Equalisation provisions	Other tha	n credit business	15				
Other technical provisions			16				
Total gross technical provisions (11 to	16)		19				
Provisions and creditors							
Provisions	Taxation	· · · · · · · · · · · · · · · · · · ·	21				
	Other risk	s and charges	22				
Deposits received from reinsurers			31				
	Direct ins	urance business	41				
Creditors		nce accepted	42	ļ			
	 	nce ceded	43	<u> </u>			
Debenture	Secured		44				
loans	Unsecure	d	45	ļ			
Amounts owed to credit institutions			46	ļ			
	Taxation		47			437	126
Creditors		ble dividend	48				
	Other		49				
Accruals and deferred income			51				
Total (19 to 51)			59	<u> </u>		437	126
Provision for "reasonably foreseeable	adverse vai	iations"	61	ļ			
Cumulative preference share capital			62				ļ
Subordinated loan capital			63			3500	3500
Total (59 to 63)			69			3937	3626
							1
Amounts included in line 69 attributable than those under contracts of insurance			71				
<u> </u>							ı
Amounts deducted from technical prov	isions for d	scounting	82				
Other adjustments (may be negative)			83	ļ			
Capital and reserves			84	ļ <u>-</u> -			
Total liabilities under insurance accour standards as applicable to the firm for reporting (69-82+83+84)			85			3937	3626

Profit and loss account (non-technical account)

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended 31 December 2011

GL/ UK/ CM registration day month year Units number R16 2199286 GL 31 12 2011 £000 This financial Previous year year 1 Transfer (to)/from the From Form 20 11 general insurance business technical account Equalisation provisions 12 Transfer from the long term insurance business 57000 13 revenue account Income 14 1649 452 Value re-adjustments on Investment income 15 investments Gains on the realisation of 16 investments Investment management 17 charges, including interest Value re-adjustments on investment charges 18 investments Loss on the realisation of 19 investments Allocated investment return transferred to the general 20 insurance business technical account Other income and charges (particulars to be specified 21 by way of supplementary note) Profit or loss on ordinary activities before tax 29 58649 452 (11+12+13+14+15+16-17-18-19-20+21) 437 126 Tax on profit or loss on ordinary activities 31 Profit or loss on ordinary activities after tax (29-31) 39 58212 326 Extraordinary profit or loss (particulars to be specified 41 by way of supplementary note) Tax on extraordinary profit or loss 42 Other taxes not shown under the preceding items 43 326 Profit or loss for the financial year (39+41-(42+43)) 49 58212 Dividends (paid or foreseeable) 51 50000 8212 326 Profit or loss retained for the financial year (49-51) 59

Long-term insurance business : Revenue account

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

Financial year	Previous year		
1	2		

Income

Eamed premiums	11	22646	25979
Investment income receivable before deduction of tax	12	514	2145
Increase (decrease) in the value of non-linked assets brought into account	13	614	517
Increase (decrease) in the value of linked assets	14		_
Other income	15	1	2
Total income	19	23775	28643

Expenditure

Claims incurred	21	6322	7528
Expenses payable	22	10697	15701
Interest payable before the deduction of tax	23		
Taxation	24	1639	5222
Other expenditure	25		
Transfer to (from) non technical account	26	57000	
Total expenditure	29	75658	28451

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	(51883)	192
Fund brought forward	49	105629	105437
Fund carried forward (39+49)	59	53746	105629

Long-term insurance business : Analysis of premiums

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

Gross

Regular premiums	11	41080		41080	43572
Single premiums	12	6976		6976	8689

Reinsurance - external

Regular premiums	13	25410		25410	26282
Single premiums	14				

Reinsurance - intra-group

Regular premiums	15		1	
Single premiums	16			

Net of reinsurance

Regular premiums	17	15670	-	15670	17290
Single premiums	18	6976		6976	8689

Total

Gross	19	48056	48056	52261
Reinsurance	20	25410	25410	26282
Net	21	22646	22646	25979

Long-term insurance business: Analysis of claims

Name of insurer **Direct Line Life Insurance Company Limited** Total business / subfund **Ordinary Long Term** Financial year ended 31 December 2011 0003 Units **Total Financial Total Previous** UK Life **UK Pension** Overseas year year 1 3 4 5 Gross Death or disability lump sums 24459 11 22481 22481 Disability periodic payments 12 Surrender or partial surrender 13 14 **Annuity payments** 15 Lump sums on maturity 24459 22481 Total 16 22481 Reinsurance - external 16159 16159 16931 Death or disability lump sums 21 Disability periodic payments 22 23 Surrender or partial surrender 24 Annuity payments 25 Lump sums on maturity 26 16159 16159 16931 **Total** Reinsurance - Intra-group Death or disability lump sums 31 Disability periodic payments 32 33 Surrender or partial surrender **Annuity payments** 34 35 Lump sums on maturity Total 36 **Net of reinsurance** 6322 7528 Death or disability lump sums 6322 41 Disability periodic payments 42 43 Surrender or partial surrender 44 Annuity payments 45 Lump sums on maturity

6322

7528

46

Total

6322

Long-term insurance business : Analysis of expenses

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

Onics		2000				
		UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
		1	2	3	4	5
Gross						
Commission - acquisition	11					
Commission - other	12	1297			1297	3690
Management - acquisition	13	2197			2197	3423
Management - maintenance	14	1808			1808	1475
Management - other	15	5395			5395	7113
Total	16	10697			10697	15701
			•	•		
Reinsurance - external				1		
Commission - acquisition	21				+	
Commission - other	22				·	
Management - acquisition	23				 	
Management - maintenance	24			_		
Management - other	25					
Total	26			ļ. <u></u>		
Reinsurance - Intra-group)					
Commission - acquisition	31					
Commission - other	32					
Management - acquisition	33					
Management - maintenance	34					-
Management - other	35					
Total	36					
Net of reinsurance						
Commission - acquisition	41					
Commission - other	42	1297			1297	3690
Management - acquisition	43	2197			2197	3423
Management - maintenance	44	1808			1808	1475
Management - other	45	5395			5395	7113
Total	46	10697			10697	15701
				<u> </u>		

Long-term insurance business : Summary of new business

Name of insurer

Direct Line Life Insurance Company Limited

Total business

Financial year ended

31 December 2011

Units

£000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

Number of new policyholders/ scheme members for direct insurance business

Regular premium business	11	1859		1859	5058
Single premium business	12	12		12	12
Total	13	1871		1871	5070

Amount of new regular premiums

Direct insurance business	21	560		560	1457
External reinsurance	22		 		
!ntra-group reinsurance	23				
Total	24	560		560	1457

Amount of new single premiums

Direct insurance business	25	6976		6976	8690
External reinsurance	26				
Intra-group reinsurance	27				
Total	28	6976		6976	8690

Name (if insure:
--------	------------

Direct Line Life Insurance Company Limited

Total business

Financial year ended

31 December 2011

Units

£000

UK Life / Direct Insurance Business

Product		Regular prem	nium business	Single premi	ium business
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums
. 1	2	3	4	5	6
300	Regular premium non-profit WL/EA OB	99	25		
325	Level term assurance	992	284		
330	Decreasing term assurance	546	139		
345	Accelerated critical illness (reviewable premiums)	222	112		
415	Collective life			12	6976
				_	
		-			
				•	

Long-term insurance business: Assets not held to match linked liabilities

Name of insurer Direct Line Life Insurance Company Limited

Category of assets 10 Total long term insurance business assets

Financial year ended 31 December 2011

Units £000

Unadjustod assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11					
Approved fixed interest securities	12	42489	42489	1793	0.02	
Other fixed interest securities	13					
Variable interest securities	14					
UK listed equity shares	15					
Non-UK listed equity shares	16					
Unlisted equity shares	17					
Other assets	18	48553	48553	304	0.01	
Total	19	91042	91042	2097	0.01	

Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21			
Approved fixed interest securities	22			
Other fixed interest securities	23	 Ĭ		
Variable interest securities	24			
UK listed equity shares	25			
Non-UK listed equity shares	26			
Unlisted equity shares	27			
Other assets	28			
Total	29			

Overall return on with-profits assets

Post investment costs but pre-tax	31				
Return allocated to non taxable 'asset shares'	32	Allegael Teetry			
Return allocated to taxable 'asset shares'	33				

68951

93013

Long-term insurance business: Summary of mathematical reserves

Name of insurer Direct Line Life Insurance Company Limited

15

16

17

18

Total business / subfund

Ordinary Long Term

93013

Financial year ended

Form 51 - with-profits
Form 51 - non-profit

31 December 2011

Units

Gross

Form 52
Form 53 - linked
Form 53 - non-linked

Total

Form 54 - finked

Form 54 - non-linked

£000

	UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
	1	2	3	4	5
11	· · · · · · · · · · · · · · · · · · ·			1	
11 12	93013			93013	6895
+	93013			93013	68

Reinsurance	

Form 51 - with-profits	21				
Form 51 - non-profit	22	78633		78633	53292
Form 52	23				
Form 53 - linked	24				
Form 53 - non-linked	25				
Form 54 - linked	26				
Form 54 - non-linked	27				
Total	28	78633		78633	53292

Reinsurance - intra-group

Form 51 - with-profits	31		
Form 51 - non-profit	32	 -	
Form 52	33		
Form 53 - linked	34		
Form 53 - non-linked	35		
Form 54 - linked	36		
Form 54 - non-linked	37		
Total	38		

Net of reinsurance

Form 51 - with-profits	41	<u> </u>			
Form 51 - non-profit	42	14380		14380	15659
Form 52	43				
Form 53 - linked	44				
Form 53 - non-linked	45				
Form 54 - linked	46				
Form 54 - non-linked	47				
Total	48	14380		14380	15659

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

UK Life / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
300	Regular premium non-profit WL/EA OB	4209	16259	865			1 - TO CASHA - A CASA - A CASA	2352
325	Level term assurance	108239	10897299	23283		reel. Fûn i	FERIO. 1 1841	58998
330	Decreasing term assurance	40059	3747963	8521			A	6722
340	Accelerated critical illness (guaranteed premiums)	1118	81127	332			To the second se	3296
345	Accelerated critical illness (reviewable premiums)	14486	1325676	6648		And the second s		14728
355	Stand-alone critical illness (reviewable premiums)	273	13265	54		Control of the contro	7 1009A	300
365	Income protection non-profit (reviewable premiums)	282	3059	51		Company of the control of the contro	4. (2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2	46
380	Miscellaneous protection rider			1			10-00-00-00 0-10-00-00	1
385	Income protection claims in payment					1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 10 10 10 10 10 10 10 10 10 10 10 10 10	535
410	Group Life		2563395					6035
440	Additional reserves non-profit OB							
		-					1 VS	
						The second secon		

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

UK Life / Reinsurance ceded external

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
1	2	3	4	5	6	7	8	9
300	Regular premium non-profit WL/EA OB		200	6		· · · · · · · · · · · · · · · · · · ·		22
325	Level term assurance		9440093	19932			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	54721
330	Decreasing term assurance		3291645	7276			**************************************	5778
340	Accelerated critical lilness (guaranteed premiums)		73014	299			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3014
345	Accelerated critical illness (reviewable premiums)		1193108	5983			A Company Company	14505
355	Stand-alone critical illness (reviewable premiums)		11938	49				296
365	Income protection non-profit (reviewable premiums)		1490	25				29
380	Miscellaneous protection rider				1 3 4 4 4 m 2 6 7 7			0
385	Income protection claims in payment							268
							Fileson Professional Professional	
				· · ·				
							(7) (01-01)	· · · · · · · · · · · · · · · · · · ·

Long-term insurance business: Analysis of valuation interest rate

Name of insurer

Direct Line Life Insurance Company Limited

Total business

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

Product group	Net mathematical reserves	Net valuation Interest rate	Gross valuation interest rate	Risk adjusted yield on matching assets 5
UK Life NP Form 51 assurances (excluding credit assurance)	8345		0.01	0.02
UK L&GA Form 51 Credit Assurance	6035			0.01
UK Other Additional Reserves				
			•	
		_		
Total	14380			

Long-term insurance business : Distribution of surplus

Name of insurer

Direct Line Life Insurance Company Limited

Total business / subfund

Ordinary Long Term

Financial year ended

31 December 2011

Units

£000

		Financial year	Previous year 2
	L	<u>'</u>	
Valuation result		···	
Fund carried forward	11	53746	105629
Bonus payments in anticipation of a surplus	12		
Transfer to non-technical account	13	57000	
Transfer to other funds / parts of funds	14		
Subtotal (11 to 14)	15	110746	105629
Mathematical reserves	21	14380	15659
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)	29	96366	89970
Composition of surplus			
Balance brought forward	31	89970	80950
Transfer from non-technical account	32		
Transfer from other funds / parts of fund	33		
Surplus arising since the last valuation	34	6396	9020
Total	39	96366	89970
Distribution of surplus			-
Bonus paid in anticipation of a surplus	41		
Cash bonuses	42		
Reversionary bonuses	43		-
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46		
Net transfer out of fund / part of fund	47	57000	
Total distributed surplus (46+47)	48	57000	
Surplus carried forward	49	39366	89970
Total (48+49)	59	96366	89970
Percentage of distributed surplus allocated to police	yholders		
Current year	61		
Current year - 1	62		
Current year - 2	63		
Current year - 3	64		

Long-term insurance capital requirement

Name of insurer

Direct Line Life Insurance Company Limited

Global business

Financial year ended

31 December 2011

Financial year ended		31 Dece	mber 2011				
Units		£000					
		LTICR factor	Gross reserves / capital at risk	Net reserves / capital at risk	Reinsurance factor	LTICR Financial year	LTICR Previous year
		1	2	3	4	5	6
Insurance death risk capital co	mpoi	nent					
Life protection reinsurance	11	0.0%					
Classes I (other), II and IX	12	0.1%	614124	614124		307	84
Classes I (other), II and IX	13	0.15%	632435	632435	0.50	474	893
Classes I (other), II and IX	14	0.3%	17293028	3373007		25940	28713
Classes III, VII and VIII	15	0.3%	,				
Total	16		18539587	4619566		26721	29690
Insurance health risk and life p	rotec	tion reins	urance capital cor	nponent			
Class IV supplementary classes 1 and 2 and life protection reinsurance	21					544	564
Insurance expense risk capital	com	ponent					
Life protection and permanent health reinsurance	31	0%					
Classes I (other), II and IX	32	1%	92132	14092	0.85	783	579
Classes III, VII and VIII (investment risk)	33	1%					
Classes III, VII and VIII (expenses fixed 5 yrs +)	34	1%					
Classes III, VII and VIII (other)	35	25%					
Class IV (other)	36	1%	881	288	0.85	7	7
Class V	37	1%					
Class VI	38	1%					
Total	39					790	586
Insurance market risk capital o	omp	onent					
Life protection and permanent health reinsurance	41	0%					
Classes I (other), II and IX	42	3%	92132	14092	0.85	2349	1738
Classes III, VII and VIII (investment risk)	43	3%					
Classes III, VII and VIII (expenses fixed 5 yrs +)	44	0%			4 4		
Classes III, VII and VIII (other)	45	0%					
Class IV (other)	46	3%	881	288	0.85	22	21
Class V	47	0%					
Class VI	48	3%					
Total	49	<u> </u>	93013	14380		2371	1759
Long term insurance capital requirement	51		ye. Walton	i distributioni di salara di s	74 (4)	30426	32599

Name of company

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended

31 December 2011

Appendix 9.4

Abstract of valuation report

- 1. (1) The valuation date is 31 December 2011.
 - (2) The previous valuation date was 31 December 2010.
 - (3) No interim valuations have been carried out since the previous valuation date.
- 2. There have been no significant changes in existing products over the year although the company ceased to write new business during 2011.
- 3. (1) Not applicable
 - (2) The premium review on reviewable premium critical illness and accelerated critical illness policies written prior to October 2008 was completed during the year.
 - (3) Not applicable
 - (4) Not applicable
 - (5) Not applicable
 - (6) Not applicable
 - (7) Not applicable
 - (8) Not applicable
 - (9) Not applicable
 - (10) Not applicable
- 4. (1) All contracts, with the exception of group credit life business, have been valued by the gross premium method. Provision has been made for renewal expenses as described in paragraph 4(6). Reserves for reinsurance ceded have been calculated as the difference between reserves calculated gross and net of reinsurance.

The methods of valuation for credit insurance vary by the type of scheme, and are listed below.

For the DLFS Mastercard credit card scheme, a reserve equal to twice the monthly premium (net of commission) payable in the month ending on the valuation date has been established. For all other credit card schemes, a reserve equal to the monthly premium (net of commission) payable in the month ending on the valuation date has been

Name of company DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended 31 December 2011

established. Due account is taken of the liability in respect of claims incurred but not reported by the valuation date.

- For the DLFS Loanguard scheme, reserves have been taken as 90% of a proportion of the single premium (net of commission where applicable), without adjusting for early redemptions after the scheme closed to new business. The proportion is calculated by dividing the outstanding term of the loan by the original term. The original term is between one and five years.
- For the RBS Loanguard scheme, reserves have been taken as 90% of a proportion of the single premium (net of commission where applicable). The proportion is calculated by dividing the outstanding term of the loan by the original term. The original term is between six and ten years.
- For the Natwest Personal Loans and Business Loans schemes, reserves have been taken as 95% of a proportion of the single premium (net of commission where applicable). The proportion is calculated by dividing the outstanding term of the loan by the original term. The original term is between one and ten years.
- For other single premium loan schemes, reserves have been taken as 100% of a proportion of the single premium (net of commission where applicable). The proportion is calculated by dividing the outstanding term of the loan by the original term.
- For Natwest Regular Premium Loans Schemes, a regular premium is payable to cover, in the event of death or sickness, the balance outstanding under a loan repaid by level instalments. For this scheme reserves are calculated as 100% of the next quarter's forecast premiums.
- For any decreasing term assurance, fixed term assurance or whole of life policy providing a waiver of premium benefit or subject to an extra premium, the reserve has been increased by the annual amount of such premium less the proportion of benefit reinsured. Reserves in respect of premiums currently being waived are calculated as for outstanding claims under income protection contracts, by taking the annual claim amount and multiplying by an annuity factor calculated over the outstanding term of the policy.
- (2) No interest rate assumption is made for credit insurance. For all other product groups an interest rate of 1.2% was assumed at the end of the financial year in question, changed from 2.5% in the previous financial year.
- (3) To determine the risk adjusted yield in Form 57, the yield on all fixed interest securities was reduced by 0.1% to exclude that part of the yield that represents compensation for credit risk arising from the asset. This small adjustment reflects the high security of the bonds currently held within the asset portfolio.

Financial year ended

31 December 2011

(4) The mortality bases used at the current and previous valuation date are listed below.

	31 December 2011		31 Decen	nber 2010
Product type	Male	Female	Male	Female
Credit				
insurance	n/a	n/a	n/a	n/a
Critical illness	Combined	Combined	Combined	Combined
	mortality/	mortality/	mortality/	mortality/
	morbidity tables	morbidity tables	morbidity tables	morbidity tables
	used - see (5) below			
Decreasing	80% of TMN00	80% of TFN00	80% of TMN00	80% of TFN00
term assurance	Ultimate for non-	Ultimate for non-	Ultimate for non-	Ultimate for non-
	smokers and 80%	smokers and 80%	smokers and 80%	smokers and 80%
	of TMS00 Ultimate	of TFS00 Ultimate	of TMS00 Ultimate	of TFS00 Ultimate
	for smokers	for smokers	for smokers	for smokers
Level term	80% of TMN00	80% of TFN00	80% of TMN00	80% of TFN00
assurance	Ultimate for non-	Ultimate for non-	Ultimate for non-	Ultimate for non-
	smokers and 80%	smokers and 80%	smokers and 80%	smokers and 80%
	of TMS00 Ultimate	of TFS00 Ultimate	of TMS00 Ultimate	of TFS00 Ultimate
	for smokers	for smokers	for smokers	for smokers
Whole life	80% of TMN00	80% of TFN00	80% of TMN00	80% of TFN00
	Ultimate for non-	Ultimate for non-	Ultimate for non-	Ultimate for non-
	smokers and 85%	smokers and 85%	smokers and 85%	smokers and 85%
	of TMS00 Ultimate	of TFS00 Ultimate	of TMS00 Ultimate	of TFS00 Ultimate
	for smokers	for smokers	for smokers	for smokers
Income	55% of TMN00	55% of TFN00	55% of TMN00	55% of TFN00
protection	Ultimate for non-	Ultimate for non-	Ultimate for non-	Ultimate for non-
proteonon	smokers and 55%	smokers and 55%	smokers and 55%	smokers and 55%
	of TMS00 Ultimate	of TFS00 Ultimate	of TMS00 Ultimate	of TFS00 Ultimate
	for smokers	for smokers	for smokers	for smokers
Whole life	X% of Interim Life	X% of Interim Life	X% of Interim Life	X% of Interim Life
Guaranteed	Tables; where X%	Tables; where X%	Tables; where X%	Tables; where X%
Acceptance	= 207% reducing	= 207% reducing	= 207% reducing	= 207% reducing
Product	linearly to 103.5%	linearly to 103.5%	linearly to 103.5%	linearly to 103.5%
1 Toduct	over 15 years, after			
	which it remains	which it remains	which it remains	which it remains
	constant at 103.5%.	constant at 103.5%.	constant at 103.5%.	constant at 103.5%
	The Interim Life	The Interim Life	The Interim Life	The Interim Life
	Tables are those	Tables are those	Tables are those	Tables are those
	published by the	published by the	published by the	published by the
	Government	Government	Government	Government
	Actuary	Actuary	Actuary	Actuary
	Department website	Department website	Department website	Department websit
	in March 2006.	in March 2006.	in March 2006.	in March 2006.

⁽⁵⁾ The morbidity bases assumed for the income protection business are given below.

Name of company DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended 31 December 2011

- Inception rates of 120% DTS (basic) sickness and accident and termination rates of 56% DTS (basic) average of sickness and accident in the first two years and 80% DTS (basic) average of sickness and accident thereafter with an additional loading of 6.5% of the claim value. The DTS (basic) morbidity table is the Disability Table Study Basic Table. This is the 1985 CIDA (Commissioners Individual Disability Table A) without the valuation margin added.
- The above inception rates were increased by 50% for females and by 40% for smokers and by 100%, 200% and 300% for occupational classes II, III and IV respectively.

The morbidity bases assumed for the critical illness business are given below:

- For critical illness policies with guaranteed premiums, the inception rates for male and female non-smokers assumed in the valuation were modified CIBT93 male and CIBT93 female respectively. Rates from CIBT93 were multiplied by 120% and the ratio of TM92 (females TF92) to ELT15M (females ELT15F). For future years the rates are increased by 2.0% per annum to allow for possible deterioration in experience.
- For critical illness policies with reviewable premiums, the inception rates for males and females assumed in the valuation were modified CIBT93 male and CIBT93 female respectively. Rates from CIBT93 were multiplied by 115% and the ratio of TM92 (females - TF92) to ELT15M (females - ELT15F). For future years the rates are increased by 1.0% per annum to allow for possible deterioration in experience.
- For critical illness policies, with either reviewable or guaranteed premiums, for smokers the above rates were multiplied by 160% for accelerated critical illness policies and by 180% for standalone policies.

The morbidity inception rates for model ages for critical illness policies are given below.

·	Inception Rates for accelerated CI (guaranteed premiums)							
	Non s	mokers	Smol	kers				
Age	Male	Female	Male	Female				
25	0.00130	0.00097	0.00208	0.00156				
35	0.00164	0.00186	0.00262	0.00298				
45	0.00393	0.00373	0.00629	0.00596				
55	0.01085	0.00817	0.01736	0.01308				

Name of company

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	Inception Rates for accelerated CI (reviewable premiums)								
	Non s	mokers	Sm	okers					
Age	Male	Female	Male	Female					
25	0.00125	0.00093	0.00199	0.00149					
35	0.00157	0.00178	0.00251	0.00285					
45	0.00377	0.00357	0.00603	0.00571					
55	0.01040	0.00783	0.01664	0.01253					

Age	Inception Rates for stand alone CI (reviewable premiums)						
	Non smokers		Smokers				
	Male	Female	Male	Female			
25	0.00125	0.00093	0.00224	0.00168			
35	0.00157	0.00178	0.00282	0.00321			
45	0.00377	0.00357	0.00678	0.00643			
55	0.01040	0.00783	0.01872	0.01410			

- (6) No expense assumption is made for credit insurance. For all other product groups renewal expenses were assumed to be £13.90 per policy per annum increasing at 5.5% per annum compound compared with the previous valuation assumption of £9.50 per policy per annum increasing at 4% per annum compound plus an allowance for third party administration fees in respect of the whole life guaranteed acceptance product. At this valuation the allowance for third party administration fees is included within the per policy expense assumption. No tax relief was assumed to be available on expenses and no Zillmer adjustment has been made.
- (7) Not applicable
- (8) Not applicable

(9)

Product		Average lapse rate for policy years			
		1-5	6-10	11-15	16-20
Level Term	Lapse	1.5%/12.5%	1.5%/12.5%	1.5%/12.5%	1.5%/12.5%
Decreasing term	Lapse	1.5%/12.5%	1.5%/12.5%	1.5%/12.5%	1.5%/12.5%
Accelerated critical illness	Lapse	4.5%/15.5%	4.5%/15.5%	4.5%/15.5%	4.5%/15.5%
Whole Life GAP	Lapse	0%	0%	0%	0%

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Income protection

Lapse 1.5%/12.5% 1.5%/12.5% 1.5%/12.5% 1.5%/12.5%

Where two rates are shown above the lower rate is assumed when projected cashflows are negative and the higher rate when positive. The lapse assumption remains unchanged from previous valuation.

- (10) No credit has been taken for negative reserves.
- (11) Not applicable
- (12) No changes have been made in the year to the valuation methodology.
- 5 (1) Not applicable
 - (2) Not applicable
 - (3) No specific provision was considered necessary in respect of options to increase cover without further evidence of health.
 - (4) Some policies have a waiver of premium benefit option (which must be selected at outset). The reserve held in respect of this business is one annual premium. The amount of annual premium and hence the additional gross reserve at the valuation date was £0.88k.
- The aggregate gross amount arising during the 12 months after the valuation date from explicit reserves made in the valuation to meet expenses in fulfilling contracts in force at the valuation date is approximately £2.34 million from the release of the expense reserves described in paragraph 4(6) and £0.92 million from the release of premium margins expected to arise during the 12 months after the valuation date during the nil reinsurance premium period.
 - (2) There is no implicit allowance for expenses.
 - (3) Not applicable.
 - (4) Not applicable, the company is closed to new business.
 - (5) The company is closed to new business and the per policy expense allowances and the assumed expense inflation rate were set by reference to the total expenses of the company projected to be incurred in fulfilling the existing contracts following closure to new business.
 - (6) Not applicable.
- 7 (1) All liabilities are payable in sterling and are matched by assets in the same currency. There are no liabilities in respect of deposits received from reinsurers.

Financial year ended 31 December 2011

- (2) All liabilities are payable in sterling.
- (3) Not applicable
- (4) No assets are held in equities or real estate. The most onerous scenario tested for the purposes of the resilience capital requirement required by INSPRU 3.1.16R, was a rise in yields of all fixed interest securities by 20% of the long term gilt yield.
- (5) Not applicable
- (6) a. No resilience capital requirement was required.
 - b. The aggregated amount of the long-term insurance liabilities decreased by £347k.
 - c. The aggregate amount of assets allocated to match the liabilities decreased by £338k under the scenario described in point (4) above.
- (7) No further reserves are required to be set up as a result of the tests on assets in INSPRU 1.1.34R(2).
- 8 There are no other special reserves.
- 9 (1) Not applicable.
 - (2)(i) d. The Company has a reinsurance treaty with Munchener Ruckversicherungs-Gesellschaft AG in Munchen.
 - e. The treaty covers decreasing term assurance (mortgage protection and family income benefit ("FIB")), fixed term assurance and whole of life policies written before 1 October 1999. For business written before 3 July 1997, 50% of the mortality and critical illness benefit is reinsured subject to a maximum retention of £100,000 on any one life for policies with level benefit and £80,000 for policies with increasing benefits (for FIB the retention level is based on a commuted value of income payments). For business written after this date, reinsurance is on a surplus basis, with 100% of the benefit in excess of £200,000 being reinsured. The business ceded is reinsured on a level reinsurance premium rate basis.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011, net of reinsurance premium rebate receivable, were £191,923..
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business.
 - i. The Company has no undischarged obligation.

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

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- j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £0.25 million.
- k. The treaty is closed to new business.
- 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable
- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(ii) d. The Company has a second treaty with Munchener Ruckversicherungs-Gesellschaft AG in Munchen.
 - e. The treaty covers income protection policies and waiver of premium benefit under decreasing term assurance (mortgage protection and FIB), fixed term assurance and whole of life policies. 50% of the benefit is reassured subject to a maximum retention of £12,500 per annum per life for policies with level benefits and £10,000 per annum for policies with increasing benefits. The business ceded is reinsured on a level reinsurance premium rate basis.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011, net of reinsurance commission receivable, were £28,455.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £0.30 million.
 - k. The treaty is closed to new business.
 - 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
 - m. The Company and the reinsurer are not connected.
 - n. Not applicable
 - o. Not applicable.

Financial year ended 31 December 2011

- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(iii) d. The Company has a third treaty with Munchener Ruckversicherungs-Gesellschaft AG in Munchen.
 - e. The treaty covers fixed term assurance and decreasing term assurance (only mortgage protection) policies issued after 1 October 1999. 20% of the benefit is reassured subject to a maximum retention (after taking account of the reinsurance in (v) and (vi) below) of £200,000. The business ceded is reinsured on a guaranteed level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £590,449,
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £1.70 million.
 - k. The treaty is closed to new business.
 - 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
 - m. The Company and the reinsurer are not connected.
 - n. Not applicable
 - o. Not applicable.
 - p. The Company has no undischarged obligation under any financing arrangement.
- (2)(iv) d. The Company has a fourth treaty with Munchener Ruckversicherungs-Gesellschaft AG in Munchen.
 - e. The treaty covers fixed term assurance and decreasing term assurance (mortgage protection only) policies issued on or after 1 February 2008. 90% of the benefit is reassured subject to a maximum retention of £200,000. The business ceded is reinsured on a level guaranteed reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £3,008,873.

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended

- g. No amount was deposited by the reinsurer with the Company at the valuation date.
- h. The treaty is closed to new business.
- i. The Company has no undischarged obligation.
- j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £8.27 million.
- k. The treaty is closed to new business..
- 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable.
- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(v)d. The Company has a treaty with GE Frankona Reassurance Limited. In 2005, GE Frankona Reassurance Limited was acquired by Swiss Re.
 - e. The treaty covers fixed term assurance and decreasing term assurance (only mortgage protection) policies issued after 1 October 1999. 10% of the benefit is reassured subject to a maximum retention (after taking account of the reinsurance in (iii) above and (vi) below) of £200,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a guaranteed level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £295,225.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £0.85 million.
 - k. The treaty is closed to new business.
 - 1. The reinsurer is not authorised to carry on insurance business in the United Kingdom.

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended

- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable.
- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(vi) d. The Company has a treaty with RGA Reinsurance Company (Barbados) Limited.
 - e. The treaty covers fixed term assurance and decreasing term assurance (only mortgage protection) policies issued after 1 October 1999. 60% of the benefit is reassured subject to a maximum retention (after taking account of the reinsurance in (iii) and (v) above) of £200,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a guaranteed level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £1,771,348.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £5.09 million.
 - k. The treaty is closed to new business.
 - 1. The reinsurer is not authorised to carry on insurance business in the United Kingdom.
 - m. The Company and the reinsurer are not connected.
 - n. Not applicable
 - o. Not applicable.
 - p. The Company has no undischarged obligation under any financing arrangement.
- (2)(vii) d. The Company has a treaty with Swiss Re Europe S.A.
 - e. The treaty covers fixed term assurance and decreasing term assurance (only mortgage protection) policies issued after 1 November 2001 and before 31 March 2003. 90% of the benefit is reassured subject to a maximum retention of £200,000. Higher risk policies will

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be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a guaranteed level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.

- f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £2,803,477
- g. No amount was deposited by the reinsurer with the Company at the valuation date.
- h. The treaty is closed to new business
- i. The Company has no undischarged obligation.
- j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £15.00 million.
- k. The treaty is closed to new business.
- 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable.
- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(viii) d. The Company has a second treaty with Swiss Re Europe S.A.
 - e. The treaty covers accelerated critical illness policies issued after 13 May 2002. 90% of the benefit is reassured subject to a maximum retention of £200,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a guaranteed level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £284,497.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.

Financial year ended 31 December 2011

- j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £3.01 million.
- k. The treaty is closed to new business.
- 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable.
- p. The Company has no undischarged obligation under any financing arrangement.
- (2)(ix) d. The Company has a third treaty with Swiss Re Europe S.A.
 - the benefit is reassured subject to a maximum retention of £50,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy. Premiums are reviewable after five years.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £36,049.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £0.30 million.
 - k. The treaty is closed to new business.
 - 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
 - m. The Company and the reinsurer are not connected.
 - n. Not applicable
 - o. Not applicable.
 - p. The Company has no undischarged obligation under any financing arrangement.

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended

- (2)(x) d. The Company has a fourth treaty with Swiss Re Europe S.A.
 - e. The treaty covers accelerated critical illness (with reviewable premiums) issued on or after 1 January 2003. 90% of the benefit is reassured subject to a maximum retention of £50,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a level reinsurance, premium rate basis, subject to a nil payment period, which depends on the term of the policy. Premiums are reviewable.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £4,672,503.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.
 - h. The treaty is closed to new business..
 - i. The Company has no undischarged obligation.
 - j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £14.50 million.
 - k. The treaty is closed to new business...
 - 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
 - m. The Company and the reinsurer are not connected.
 - n. Not applicable
 - o. Not applicable.
 - p. The Company has no undischarged obligation under any financing arrangement.
 - (2)(xi) d. The Company has a fifth treaty with Swiss Re Europe S.A.
 - e. The treaty covers fixed term assurance and decreasing term assurance (mortgage protection only) policies issued after 1 April 2003. 90% of the benefit is reassured subject to a maximum retention of £200,000. Higher risk policies will be 100% reinsured in line with the terms of the treaty. The business ceded is reinsured on a level reinsurance premium rate basis, subject to a nil payment period, which depends on the term of the policy. Premiums are guaranteed.
 - f. The total premiums payable by the Company under the treaty between 1 January 2011 and 31 December 2011 were £11,727,206.
 - g. No amount was deposited by the reinsurer with the Company at the valuation date.

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

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- h. The treaty is closed to new business.
- i. The Company has no undischarged obligation.
- j. The amount of mathematical reserves ceded under the treaty, for policies in force at the valuation date, is £29.37 million.
- k. The treaty is closed to new business.
- 1. The reinsurer is authorised to carry on insurance business in the United Kingdom.
- m. The Company and the reinsurer are not connected.
- n. Not applicable
- o. Not applicable.
- p. The Company has no undischarged obligation under any financing arrangement.
- 9. (3) Not applicable.
- 10. (1) Not applicable.
 - (2) Not applicable.
 - (3) Not applicable.
 - (4) Not applicable.

Director

-<

. Directo

AJ REIZENSTRIN

. Director

T WOOLGROVE

26 March 2012

DIRECT LINE LIFE INSURANCE COMPANY LIMITED

Financial year ended

31 December 2011

NOTES TO THE RETURN

0201 Modification to the return

This return has been prepared in accordance with the Accounts and Statements Rules as modified by the following written concession:

Rule INSPRU 2.1.22R is amended by the addition of the following new subparagraph (7): "(7) For the purpose of this rule, a group of persons is not closely related by reason of the relationship described in INSPRU 2.1.40R(1) if control is exercised by, or on behalf of, HM Treasury."

This direction is given by the FSA under section 148 of the Financial Services and Markets Act 2000 ("the Act"). The direction takes effect from 16 June 2009 and ends on 31 March 2012.

0301 Reconciliation of net admissible assets

Net admissible assets Perpetual subordinated debt	53,450 3,500
Total capital resources after deductions	56,950
0310 Negative valuation differences	
Deferred tax on capital allowances	25
Total negative valuation difference	25
0313 Reconciliation of profit and loss and other reserves	
Profit and loss account and other reserves at the end of the	
previous financial year	52,477
Profit retained for the financial year	8,212
Dividend	(50,000)
Loss arising in the long-term insurance funds that has not been transferred to the shareholder fund	(1,214)
Profit and loss account and other reserves at the end of the current financial year	9,475

Financial year ended 31 December 2011

NOTES TO THE RETURN (continued)

1305 Counterparty Limit - other than long term business

The Royal Bank of Scotland Group Treasury sets counterparty limits. These limits were not breached during the financial year.

The permitted asset exposure limits excluding accrued interest are set out next to the name of the approved credit institution below:

2011 Cash Exposure Limits	Exposure Limit
Abbey National	£12,500,000
Barclays	£12,500,000
Commerzbank	£12,500,000
Credit Agricole	£12,500,000
HBOS/Lloyds	£12,500,000
ING	£12,500,000
Nationwide	£12,500,000
Norddeutsche Landesbank	£12,500,000
Santander	£12,500,000
Societe Generale	£12,500,000
UBS AG	£12,500,000

1306 & 1312 Exposures to large counterparties

At 31 December 2011 exposure to the following counterparties (including accrued interest) was greater than 5% of the sum of the insurer's base capital resources requirement and its long term insurance liabilities, excluding property linked liabilities and net of reinsurance ceded:

Approved Credit Institution	<u>Total</u>	<u>LTB</u>	<u>OLTB</u>
Nationwide Building Society	£5,010,082	£3,152,487	£1,857,595
Barclays Bank	£8,048,171	£5,076,019	£2,972,152
Santander UK plc	£5,010,130	£3,152,535	£1,857,595
Royal Bank of Scotland	£30,496,515	£19,175,822	£11,320,693

1310 Offsetting - long term business

Debtors and creditors have only been offset to the extent that they are due from/to the same counterparty and in accordance with generally accepted accounting principles.

Financial year ended 31 December 2011

NOTES TO THE RETURN (Continued)

1319 Counterparty limit - long term business

The Royal Bank of Scotland Group Treasury sets counterparty limits. These limits were not breached during the financial year.

The permitted asset exposure limits excluding accrued interest are set out next to the name of the approved credit institution below:

2011 Cash Exposure Limits	Exposure Limit
Abbey National	£12,500,000
Barclays	£12,500,000
Commerzbank	£12,500,000
Credit Agricole	£12,500,000
HBOS/Lloyds	£12,500,000
ING	£12,500,000
Nationwide	£12,500,000
Norddeutsche Landesbank	£12,500,000
Santander	£12,500,000
Societe Generale	£12,500,000
UBS AG	£12,500,000

1401 Provision for reasonably foreseeable variations

The Company has not entered into any contracts or agreements which would require a provision for reasonably foreseeable variations.

1402 Other

- a) There were no charges on any of the assets of the company to secure the liabilities of any other person.
- b) There were no capital gains tax liabilities.
- c) There were no contingent liabilities.
- d) There were no guarantees, indemnities and other contractual commitments with related parties at 31 December 2011.
- e) There were no fundamental uncertainties at 31 December 2011.

Financial year ended 31 December 2011

NOTES TO THE RETURN (Continued)

1405 Other adjustments to liabilities

At 31 December 2011 the Company has no other adjustments.

1501 Provision for reasonably foreseeable variations

The Company has not entered into any contracts or agreements which would require a provision for reasonably foreseeable variations.

1502 Other

- a) There were no charges on any of the assets of the company to secure the liabilities of any other person.
- b) There were no capital gains tax liabilities.
- c) There were no contingent liabilities.
- d) There were no guarantees, indemnities and other contractual commitments with related parties at 31 December 2011.
- e) There were no fundamental uncertainties at 31 December 2011.

1700 Analysis of derivative contracts

As the Company's investment guidelines do not permit the use of derivative contracts Form 17 has been omitted.

4008 Provision of management services

An agreement is in force under which RBS Insurance Services Ltd provides management services to Direct Line Life Insurance Company Limited.

Financial year ended 31 December 2011

NOTES TO THE RETURN (Continued)

4009 Material Connected Party transactions

During the year there was income of £150,000 from The Royal Bank of Scotland Group plc in the form of bank interest. The Royal Bank of Scotland Group plc is the ultimate parent company of Direct Line Life Insurance Company Limited.

There was also a statutory recharge of £1,250,000 payable to RBS Insurance Services Ltd for management services during the year. RBS Insurance Services Ltd is a fellow subsidiary of The Royal Bank of Scotland Group plc.

As at 31 December 2011 there were material balances owed from connected parties. The Royal Bank of Scotland Group plc owed £30,485,000 in the form of bank deposits.

There was also £25,000,000 payable to Royal Bank of Scotland Insurance Group Limited in respect of an outstanding dividend payment.

The net balance owed by UK Insurance Limited in relation to creditor business was £3,170,000, comprising £2,218,000 profit share receivable and £953,000 net premiums receivable. During the year total profit share payable in relation to creditor business was £5,395,000, and total net premium income was £4,840,000 (comprising £6,976,000 gross written premiums and £2,136,000 commission). UK Insurance Limited is a fellow subsidiary of The Royal Bank of Scotland Group plc.

There was also a balance owed to RBS Insurance Services Ltd of £7,336,000 as at 31 December 2011.

4900 Fixed and variable interest assets

The Company's non-linked fixed interest securities for the long-term insurance fund does not exceed £100m

Financial year ended 31 December 2011

Statement of Derivatives required by Rule 9.29 of the Interim Prudential Sourcebook for Insurers

It is not company policy to invest in financial derivatives or quasi-derivatives and no such investments have been made during the year ended 31 December 2011. There are no other matters to disclose in relation to Rule 9.29 (Chapter 9 'Financial Reporting – Accounts and Statements') of the Interim Prudential Sourcebook for Insurers.

Financial year ended 31 December 2011

Statement of Controllers required by Rule 9.30 of the Interim Prudential Sourcebook for Insurers

The following persons have been shareholder controllers of the Company during the year ended 31 December 2011:

1) Direct Line Group Limited (DLG)

Percentage of shares in the Company held: 100%
Percentage of votes in the Company held: 100%

2) RBS Insurance Group Limited (RBSIG)

Percentage of shares in DLG held: 100%
Percentage of votes in DLG held: 100%

3) The Royal Bank of Scotland Group plc

Percentage of shares in RBSIG held: 100%
Percentage of votes in RBSIG held: 100%

4) The Solicitor for the Affairs of Her Majesty's Treasury as Nominees for Her Majesty's Treasury

(UK Financial Investments Limited manages the shareholding)

Percentage of shares in The Royal Bank of Scotland Group plc held: 70%
Percentage of votes in The Royal Bank of Scotland Group plc held: 70%

Financial year ended

31 December 2011

Certificate required by rule 9.34 of the Interim Prudential Sourcebook of Insurers

We certify that:

1. the return comprising Forms 2, 3, 11 to 16, 40 to 43, 46 to 48, 50, 51, 57, 58 and 60 (including the supplementary notes) and the statements required by rules 9.29 and 9.30, and the statements, analyses and reports required by rule 9.31 have been properly prepared in accordance with the Accounts and Statements Rules set out in part I and part IV of chapter 9 of IPRU(INS), the Interim Prudential Sourcebook for Insurers, GENPRU, the General Prudential Sourcebook and INSPRU, the Prudential Sourcebook for Insurers:

2. the directors are satisfied that:

- (i) throughout the financial year, the company has complied in all material respects with the requirements in SYSC, Senior Management Arrangements, Systems and Controls, and PRIN, Principles for Business, sections of the FSA Handbook as well as the provisions of IPRU(INS), GENPRU and INSPRU as applicable; and
- (ii) it is reasonable to believe that the company has continued so to comply subsequently, and will continue so to comply in future;
- in our opinion, premiums for contracts entered into during the financial year and the resulting
 income earned are sufficient, under reasonable actuarial methods and assumptions, and taking into
 account the other financial resources of the company that are available for the purpose, to enable
 the company to meet its obligations in respect of those contracts and, in particular, to establish
 adequate mathematical reserves;
- 4. the sum of the mathematical reserves and the deposits received from reinsurers as shown on Form 14 constitute proper provision at the end of the financial year in question for the long-term insurance business liabilities (including all other liabilities arising from deposit back arrangements, but excluding other liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of the actuarial investigation as at the date into the financial condition of the long-term insurance business; and

5. in preparation of the return we have taken and paid due regard to actuarial advice from the actuary appointed to perform the actuarial function in accordance with SUP 4.3.13R.

PRGEDDES

Director

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26 March 2012

Director

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Name of company Financial year ended

31 December 2011

Independent auditor's report to the directors pursuant to Rule 9.35 of the Interim Prudential Sourcebook for Insurers ("IPRU(INS)")

We have audited the following documents prepared by the insurer pursuant to the Accounts and Statement Rules set out in part I and part IV of chapter 9 of IPRU(INS), the Interim Prudential Sourcebook for Insurers, GENPRU, the General Prudential Sourcebook and INSPRU, the Prudential Sourcebook for Insurers, ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 2, 3, 11 to 16, 40 to 43, 48, 58 and 60 (including the supplementary notes) on pages 1 to 29 and pages 45 to 49 ("the Forms");
- the statement required by IPRU(INS) rule 9.29 on page 50 ("the Statement"); and
- the valuation report required by IPRU(INS) rule 9.31 (a) on pages 30 to 44 ("the valuation report").

We are not required to audit and do not express an opinion on:

- Forms 46, 47, 50, 51 and 57 on pages 21 to 22 and pages 24 to 27;
- the statement required by IPRU(INS) rule 9.30 on page 51; and
- the certificate required by IPRU(INS) rule 9.34(1) on page 52.

Our report is provided to the directors of Direct Line Life Insurance Company Limited in accordance with rule 9.35 of the Interim Prudential Sourcebook for Insurers. We acknowledge that our report will be provided to the FSA for the use of the FSA solely for the purposes set down by statute and the FSA's rules. Our work has been undertaken so that we might state to the insurer's directors those matters we are required to state to them in an auditor's report on an annual FSA return for an insurer and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the FSA, and the insurer, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of the insurer and its auditor

The insurer is responsible for the preparation of an annual return (including the Forms, the Statement and the valuation report) under the provision of the Rules. The requirements of the Rules have been modified by a direction issued under section 148 of the Financial Services and Markets Act 2000 on 16 June 2009 as set out in supplementary note 0201. Under IPRU(INS) rule 9.11 the Forms, the Statement and the valuation report are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

The methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report are required to reflect appropriately the requirements of INSPRU 1.2.

It is our responsibility to form an independent opinion as to whether the Forms, the Statement and the valuation report meet these requirements, and to report our opinions to you.

Financial year ended 31 December 2011

Independent auditor's report to the directors pursuant to Rule 9.35 of the Interim Prudential Sourcebook for Insurers ("IPRU(INS)")(continued)

We also report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms, the Statements and the valuation report are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our audit.

Basis of opinion

We conducted our work in accordance with Practice Note 20 'The audit of insurers in the United Kingdom (Revised)' issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms, the Statement and the valuation report. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgments made by the insurer in the preparation of the Forms, the Statement and the valuation report.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms, the Statement and the valuation report are free from material misstatement, whether caused by fraud or other irregularity or error and comply with IPRU(INS) rule 9.11.

In accordance with IPRU(INS) rule 9.35(1A), to the extent that any document, Form, Statement, analysis or report to be examined under IPRU(INS) rule 9.35(1) contains amounts or information abstracted from the actuarial investigation performed pursuant to IPRU(INS) rule 9.4, we have obtained and paid due regard to advice from a suitably qualified actuary who is independent of the insurer.

Opinion

In our opinion:

- (i) the Forms, the Statement and the valuation report fairly state the information provided on the basis required by the Rules as modified and have been properly prepared in accordance with the provisions of those Rules; and
- (ii) the methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report appropriately reflect the requirements of INSPRU 1.2.

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Deloitte LLPChartered Accountants and Statutory Auditor
Glasgow, United Kingdom
29 March 2012